

Coal segment

Introduction and highlights

OUR VISION

EVRAZ strives to secure its leading positions on the Russian and global coking coal markets.

PRODUCT PORTFOLIO

The product portfolio comprises a wide range of coking coal blends, including hard, semi-hard, and semi-soft. In 2017, the portfolio expanded to include the deficit OS (premium low-vol HCC) coking coal grade.



EVRAZ ranks first among Russian coking coal producers. The Group offers integrated solutions to optimise the coal blend to a global clientele, and prides itself on being a reliable supplier. Coal and concentrate products are used by EVRAZ' steelmaking divisions, as well as by third-party domestic customers and export clients in Ukraine, Japan, South Korea, Vietnam and China. In 2017, EVRAZ expanded its export geography by sending its first coal shipments to Indonesia and further diversifying its deliveries in Europe.



Financial highlights

REVENUES

US\$ **2,214** million

+67.5% yoy

EBITDA MARGIN

55.4%

EBITDA

US\$ **1,226** million

+90.4% yoy

CAPEX

US\$ **126** million

+35.5% yoy

Production highlights



Raw coking coal

23,306 kt



Coking coal concentrate

13,060¹ kt

Sales highlights (sales to 3rd parties only)



Raw coal

2,302 kt



Coking coal concentrate

8,197 kt

¹Excluding 2,083 kt of coal concentrate which was produced at EVRAZ ZSMK coal washing plant.